

A low-angle, upward-looking photograph of several modern skyscrapers with glass facades. The buildings are arranged in a circular pattern, creating a sense of height and architectural grandeur. The sky is a clear, pale blue. The lighting suggests late afternoon or early morning, with some windows reflecting a warm, golden light.

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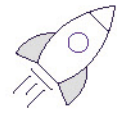
We build solutions  
that grow your business

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WHO WE ARE

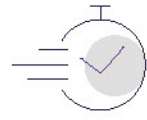




EXIS is a dynamic **Software, IT Consulting & Web Development** company.

**A team of tech solution engineers**, with robust experience in **helping companies to improve business performance through digitalization and business automation.**

PASSION LED US HERE



## 23+ years of experience in helping businesses accelerate their **digital transformation**

- ▶ We combine the business and technical knowledge required to suggest the necessary business models, processes and software tools.
- ▶ With a track record of **more than 200 projects** we are here to help you face the challenges of your business.

2001

2024



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**WHAT WE DO**

WHAT WE DO



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We provide a holistic approach that helps businesses **grow and improve, by following a pre-defined and internally-communicated roadmap**

Digital Transformation of businesses which includes:



**Business Software**



**Technology Consulting**



**eCommerce**

8

Company Profile

[exis.com.gr](http://exis.com.gr)



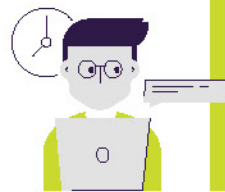
**Trusted by a wide and diverse** spectrum  
of **companies across industries**



**Business Software**



**Technology Consulting**



**eCommerce**



► **Internal Operations Automation Solutions**

- Offer, Order & Quotation Management
- Workflow Management
- Sales & Commissions Management
- Loyalty Schemes
- PnL & Custom Financial Management
- Business Systems Integration (e.g. ERP, CRM)

► **CRM and CX Management Solutions**

► **Workforce Management Solutions**

► **System & Data Consolidation & Optimization**





- ▶ **Business Process Re-Engineering (BPR)**
- ▶ **RFP Consulting**
- ▶ **Consulting Services on CRM and other**
- ▶ **Business Support Systems (BSS)**
- ▶ **Technical Assistance & Support**
- ▶ **Digital Transformation for SMEs**





## ► MOBILE APPLICATIONS

- Commercial apps
- Internal apps

## ► WEBSITES & E-SHOPS

- Custom design
- E-commerce (B2B & B2C)
- Platforms
- 3rd Party integrations



DRIVEN  
BY  
OUR  
PASSION

axis

HOW WE DO IT

We **enable businesses to achieve their vision** by using **innovative end-to-end tools and methodologies** powered by the **latest technologies**



Silver Partner - ISV / Application Development



ONE Platform, to automate industry workflows & CRM with No-Code



Experienced Consultants



Member of the Apple Developer Program



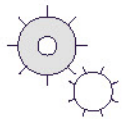
Android Developers

## Guest access management for the hosting industry

- ▶ RADEFY has designed a fully scalable cloud-based platform, which in collaboration with proprietary edge-to-cloud devices, provides a uniquely innovative solution to the chronic problems of the hosting industry.
- ▶ We address the global hospitality markets pain points and enable businesses to reduce their operating costs and increase their profitability.



- **Schedule access for employees, vendors and customers.**
- **Manage one or 100s of locations all from our cloud-based software.**



# AHEAD

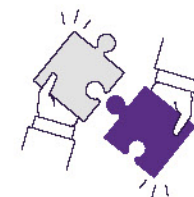
ASSESS • HIGHLIGHT • ENGAGE • ADJOIN • DEVELOP



- **ASSESS**  
your Current Status



- **HIGHLIGHT**  
your Future Goals



- **ENGAGE**  
to your Mission



- **ADJOIN**  
New Procedures  
& Business Software



- **DEVELOP**  
your Business and  
your People's expertise





## IDENTIFY PAIN POINTS

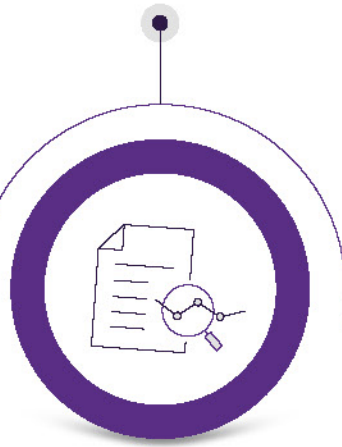
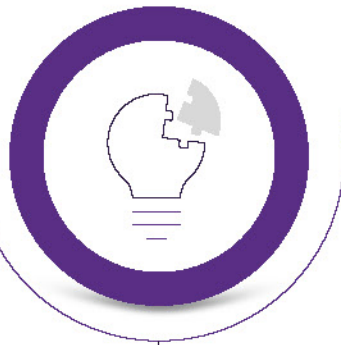
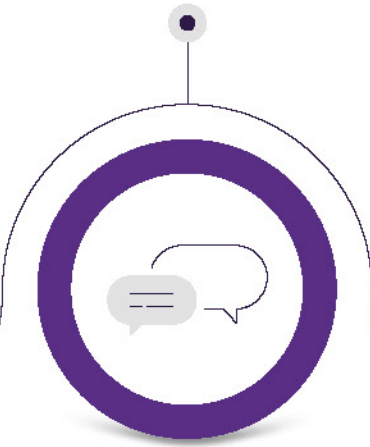
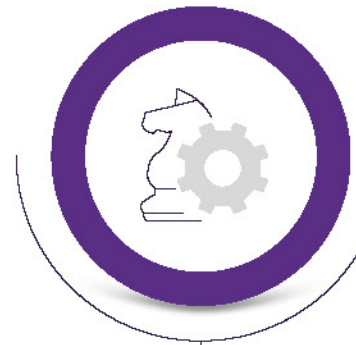
We listen to your needs and identify the areas that need improvement.

## REQUIREMENT ANALYSIS

Familiarization with client's Business processes. Technical specifications are defined.

## QUALITY ASSURANCE & DELIVERY

Making sure the deliverables meet your expectations.



## GOALS & BUSINESS REQUIREMENTS

Set our ultimate goal and define what.

## SOLUTION SUGGESTION

Ensuring both business and technical goals are being met.

## PROJECT EXECUTION

Following an iterative & customer centric methodology.

## SUPPORT

Always by our side ensuring continual operation.

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**OUR CLIENTS**



# OUR CLIENTS



**exis**

**3M**



**WIND**

AVON



**ΕΠΤΟΕ**



**elpedison**





**WHAT THEY  
SAY ABOUT US**

**exis**

## WHAT THEY SAY ABOUT US



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“Going with EXIS is one of the best choices that we could have made.”

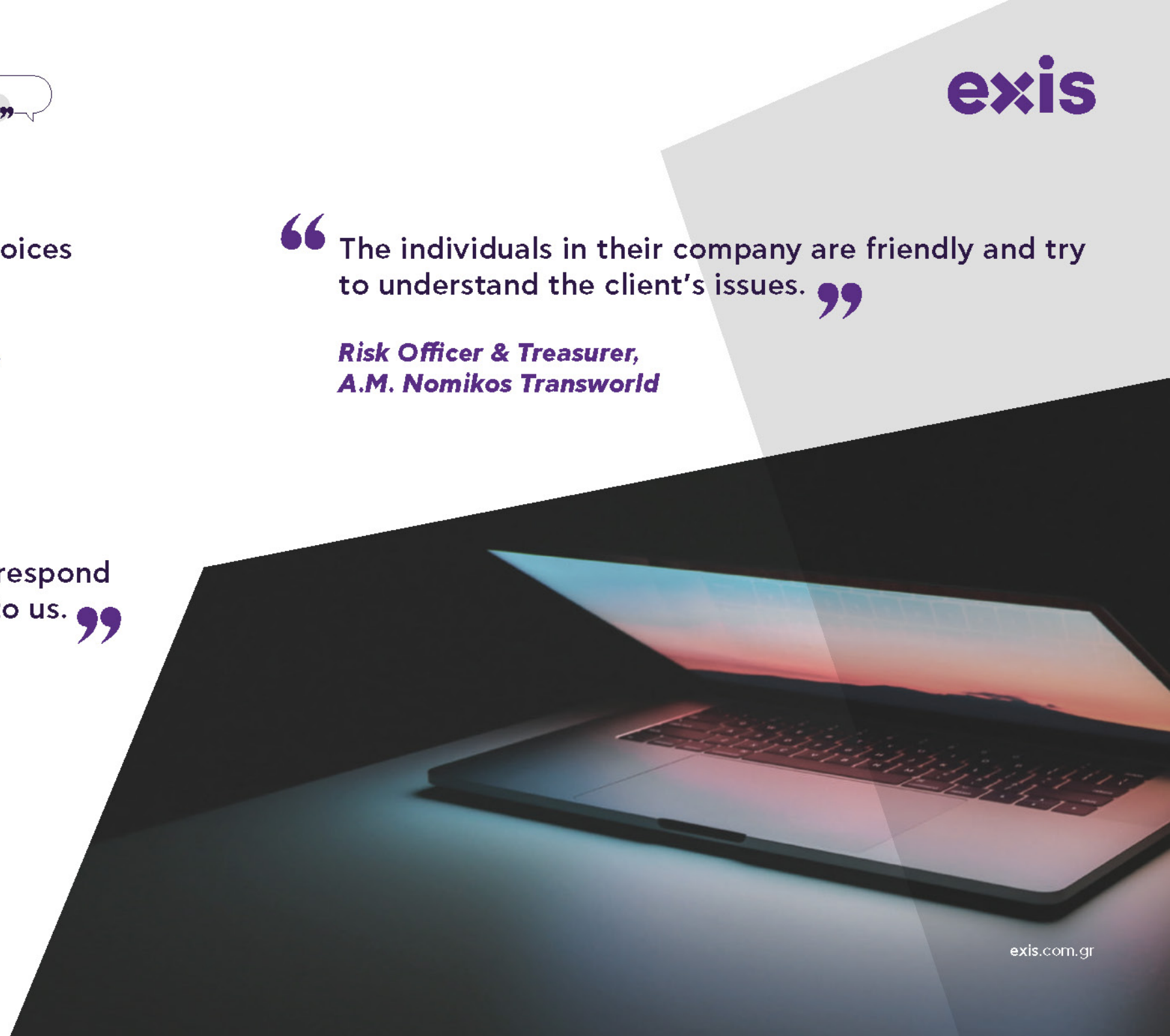
***IT Business Relationship Manager Support,  
South East Europe, 3M Hellas***

“The individuals in their company are friendly and try to understand the client’s issues.”

***Risk Officer & Treasurer,  
A.M. Nomikos Transworld***

“Their accessibility and willingness to respond at any given point in time stood out to us.”

***Marketing & Sales Support Manager,  
Avon Greece***



## WHAT THEY SAY ABOUT US



“Agility and speed were impressive as well as the scope of services and work they can cover.”

**Director IT – EU SE Cluster**



PHILIP MORRIS  
INTERNATIONAL

5.0 ★★★★★



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