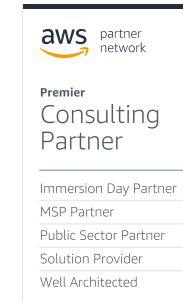
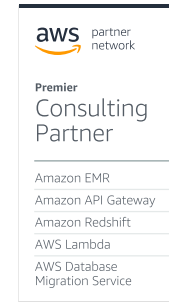




# Your Trusted Partner for Cloud and Digital Transformation

Blazeclan is amongst the world's leading providers of public cloud services with a proven history of guiding organizations to unlock the value of cloud computing.



## Our Customer

### Marine Traffic

"MarineTraffic is the leading maritime intelligence service used by shipping professionals to support their decision-making process and track any ship in the world. Being a market leader, we need to stay on top of our game by constantly testing cutting edge technologies. We consulted with Blazeclan's team in order to accelerate our initiatives that required deep knowhow of complex cloud solutions. We greatly appreciated the team's transparency, emphasis on adding value, and most of all their long-term partnership approach. Blazeclan is our go-to partner for cloud projects that require specific expertise."

- Savvas Kampouridis Head of Engineering - MarineTraffic

### Liknos

"We had a very good collaboration with BlazeClan in our effort to deliver a cloud platform for our ferry reservation system. Besides the thorough knowledge and expertise in AWS technologies, Blazeclan's team showed real interest in our specific needs and timelines, was able to propose a solution and a plan that was tailored to our project's requirements. Good communication at both technical and business levels, timely deliverables, flexibility & professionalism were key to the successful completion of this task. We will surely cooperate again with Blazeclan in our future cloud endeavors."

- Konstantinos Gakis, Chief Technology Officer - Liknos

### Beepings

"Beepings offers state of the art connected objects helping individuals keeping an eye on their most valuable belongings. When you distribute your products to the greater public they must be highly available. When your products are small, state of the art, connected objects (IoT); they must be highly reliable. When your market footprint increases from a small town to a worldwide network, they must be highly scalable. BlazeClan was our solution to address this challenging need. Understanding our vision and presenting how we could make the best use of Amazon Web Services was a key differentiator in choosing BlazeClan. Their transparent approach and guidance throughout the incubation and launch of our project has made them our partner to success to address all our Cloud needs. I strongly recommend Jerome and his team at BlazeClan."

- Pierre Fourmestraux - Founder & CEO - Beepings



## Accelerate Digital Transformation on the Cloud

### Cloud Advisory & Migration Services

Identify areas of improvements from a cloud-readiness perspective and get a successful action plan for resolving identified gaps. This includes migration readiness assessment, application portfolio assessment, building multi-account landing zone, and establishing the cloud center of excellence

### Data Analytics & Insights

Leverage our data consulting and data warehouse/database modernization effectively with our data analysis, planning, and migration strategies. Harness the true potential of your data with our DAI services, namely data engineering, advanced analytics, managed analytics, and data lake in a box.

### Next-Gen Managed Services

Proactively manage your cloud environment with Well-Architected Reviews, Site Reliability Engineering, Disaster Recovery, and Landing Zone Accelerators. Optimize your development life cycle with DevOps and DevSecOps. Enforce cloud cost controls to relieve your IT budget with our cSaver framework.

### Digital Services

Modernize your applications on the cloud. Break down innovation barriers to cloud adoption with our Center of Excellence services. Gain advanced capabilities for optimizing reliability and implementation of applications.

## Why Blazeclan



# Achieve A Transformational Growth

Cloud Maturity

## New to cloud

1. Running multiple workloads on-premise, DC, or Colocation.
2. Eyeing cloud migration
  - Lift and Shift
  - Re-platform
  - Rehost
3. Move from CAPEX to OPEX
4. Overthinking about cost, complexity, and risks

## Already in the cloud?

1. Is it Well Architected?
  - Security, Compliance and Governance
  - Cost
  - Reliability
  - Operational Excellence
  - Performance
2. Is it following best practices and CIS benchmark?
  - Lack of Automation
  - Lack of Observability (End-to-end infra monitoring with apps)
  - Security

## Looking for application modernization?

1. Refactoring of applications
  - Containers (K8s, ECS, EKS, Fargate)
  - Serverless applications
  - Microservices
2. Modernize .NET Applications

## Running traditional data warehouses solutions?

1. On-premises solutions, face challenges as follows:
  - Increasing Data volumes and hence increasing cost of storage
  - Manual data cleaning and preparation for consumption
  - Siloed data sets and lack of multiple business needs and personas
  - Query performance concerns
  - Maintenance (Administrative overheads), increasing technical debts

## Big Data and Analytics

- Consolidate all data sources cost effectively with scalability
- Provide 360 degree access to all data
- Data Democratization or modernization requirements
- Want to build data driven business culture
- Want to leverage machine learning and AI if already running data lake on cloud
- Do some predictions or forecast or build ML models
- Need to manage the analytics platform running on the cloud

Blazeclan's Cloud Services

1. Cloud Advisory Services and Migration
  - Migration Readiness Assessment (Building a case)
  - Building Landing zone
  - Application Portfolio Analysis
  - Migration Workstream Planning
  - Pilot Migrations
  - Migration with option to Re-platform
2. Cloud Center Of Excellence

1. Well Architecture Reviews
2. Managed Services
3. DevOps or DevSecOps
4. Landing Zone Accelerators
5. Backup and Disaster Recovery

1. Digital Services
  - Cloud Native Application Development
  - Application Modernization
  - COE - Incubator
  - Cloud Application Reliability Engineering

1. Data Analytics and Insights
2. Datawarehouse or Databases modernization
3. Analysis and Planning
4. Proof of value or POC
5. Migration
6. Data Consulting

1. Data Analytics and Insights
  - Data Engineering
  - Data Lake in Box
  - Advanced Analytics
  - Managed Analytics

Accreditations

1. Migration Competency Partner
2. AWS Premier Partner
3. Migration Acceleration Program Partner
4. AWS 300 Certification badge

1. AWS Well Architecture Partner
2. AWS Audited MSP
3. Accreditations for MSPs
4. DevOps Competency

1. Agile
2. DevOps

1. DMS Service Delivery
2. Redshift Service Delivery
3. EMR Service Delivery

**blazeclan**

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## Our Partner Ecosystem

